

## STRUCTURED SALE PROPOSAL REQUEST

Date of Request: \_\_\_\_/\_\_\_\_/\_\_\_\_

### STRUCTURED SALE REPRESENTATIVE INFORMATION

NAME: \_\_\_\_\_,  
(Last) (First)

COMPANY: \_\_\_\_\_

CONTACT INFORMATION: \_\_\_\_\_  
(Phone) (Email)

### BROKER / ADVISOR INFORMATION (Business Broker, Real Estate Broker, etc.)

NAME OF BROKER: \_\_\_\_\_,  
(Last) (First)

COMPANY OF BROKER: \_\_\_\_\_

BROKER CONTACT INFORMATION: \_\_\_\_\_  
(Phone) (Email)

### CASE INFORMATION

NAME OF SELLER / TRANSACTION: \_\_\_\_\_,  
(Last) (First)

ASSET TYPE: \_\_\_\_ Real Estate \_\_\_\_ Business

ENTITY TYPE: \_\_\_\_ LLC \_\_\_\_ C-corp. \_\_\_\_ S-corp. \_\_\_\_ L.P \_\_\_\_ Other

Are There Multiple Owners? \_\_\_\_ Yes \_\_\_\_ No If yes, how many? \_\_\_\_

When was the Asset Purchased? \_\_\_\_ Year

Purchase Price: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_

Current Tax Basis Before Depreciation: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_

1250 Depreciation / Straight Line Depreciation: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_

Disclosure: All information disclosed herein will remain confidential. Please request a copy of CrailHuntly's Confidentiality Statement for further information. The purpose of this document is to collect information for generating a hypothetical proposal. CrailHuntly makes no warranties to the accuracy of the information given. One should seek independent advice from a tax professional and verify the accuracy of the information before submitting this proposal request.

# STRUCTURED SALE PROPSAL REQUEST

Date of Request: \_\_\_\_/\_\_\_\_/\_\_\_\_

## DATA INPUT INFORMATION

SELLING PRICE: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_

ESTIMATED CLOSING COSTS: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_  
Includes fees and Broker commissions

ESTIMATED CLOSING DISBURSEMENTS: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_  
Includes: desired cash, loan repayments, non-deferrable taxes  
Excludes: deferrable taxes and disbursement taxes

### TAX RATE INPUTS (Some variables are fixed at current rates)

Capital Gains Rate: 15%  
Section 1250 Rate: 25%  
AMT Rate: 26%  
Marginal State Rate: \_\_\_\_  
Ordinary Income Rate: \_\_\_\_

### STRUCTURED SALE INPUTS

Deferral Period: \_\_\_\_ Years (please put "0" if there is no deferral)

Lump Sum Payout: \_\_\_\_ Year of Payment (If applicable)

Payout Period: \_\_\_\_ Years

Payment Period: \_\_\_\_monthly \_\_\_\_quarterly \_\_\_\_semi-annual \_\_\_\_annual

Special Payout Request:

### REQUESTED OUTPUT PAGES

**Note:** Standard proposal includes summary pages of: inputs, cash flow, process and calculations. Other pages are available upon request by checking the items below and providing the necessary information

\_\_\_\_ **Comparative Results Pages** - This page compares the structured sale payout to a lump sum distribution at closing and investing at an assumed rate of return.

Assumed **Net** Investment Rate of Return: \_\_\_\_%

\_\_\_\_ **Bridge the Price Gap Page** - If Buyer and Seller are a part in price the Structured Sale can be utilized to help "bridge the price gap" and this page will illustrate a potential scenario.

Seller's Asking Price: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_

Buyer's Offering Price: \$\_\_\_\_,\_\_\_\_,\_\_\_\_.\_\_\_\_

Disclosure: All information disclosed herein will remain confidential. Please request a copy of CrailHuntly's Confidentiality Statement for further information. The purpose of this document is to collect information for generating a hypothetical proposal. CrailHuntly makes no warranties to the accuracy of the information given. One should seek independent advice from a tax professional and verify the accuracy of the information before submitting this proposal request.

# STRUCTURED SALE PROPSAL REQUEST

Date of Request: \_\_\_\_/\_\_\_\_/\_\_\_\_

## CONTACT INFORMATION

Please send all proposal requests to CrailHuntly (fax, email, or mail) and we will send a complete proposal to you via email within 24 hours of the request. Please contact us with any questions.

**Phone:** 1.888.882.6626  
**Fax:** 913.685.0775  
**Email:** [newbusiness@crailhuntly.com](mailto:newbusiness@crailhuntly.com)  
**Mail:** 7400 W. 130<sup>th</sup> Street, Suite 100  
 Overland Park, Kansas 66312

## NOTES / REMARKS / COMMENTS

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and extend across the width of the page. There are no margins, text, or other markings on the paper.

Disclosure: All information disclosed herein will remain confidential. Please request a copy of CrailHuntly's Confidentiality Statement for further information. The purpose of this document is to collect information for generating a hypothetical proposal. CrailHuntly makes no warranties to the accuracy of the information given. One should seek independent advice from a tax professional and verify the accuracy of the information before submitting this proposal request.